

IN THE CLAIMS:

1. (Withdrawn) A method of delivering content to an audience member over a plurality of digital mediums based on an audience member profile, said method comprising the steps of:

providing the audience member access to first and second digital mediums;

providing an audience member profile common to both the first and second digital mediums;

associating the audience member with a segment of audience members based on the audience member profile; and

delivering content to the audience member via the first and second digital mediums based on the association of the audience member with the segment of audience members.

2. (Withdrawn) The method of Claim 1, wherein the first digital medium and the second digital medium comprise a digital medium having a uniquely addressable interface to the audience member.

3. (Withdrawn) The method of Claim 1, wherein the first digital medium comprises a website , and the second digital medium comprises a digital medium selected from the group consisting of: a website, a cable system, a wireless communications system, and a non-web based Internet medium.

4. (Withdrawn) The method of Claim 1, wherein the first digital medium comprises a website, and the second digital medium comprises a digital cable system.

5. (Withdrawn) The method of Claim 1, wherein the audience member has a first unique identifier relating to the first digital medium and a second unique identifier relating to the second digital medium.

6. (Withdrawn) The method of Claim 5, wherein the step of providing an audience member profile further comprises the steps of:

collecting profile data relating to the audience member via the first and second digital mediums;

associating the profile data by associating the first unique identifier with the second unique identifier; and

storing the profile data in a common audience member profile in a database.

7. (Withdrawn) The method of Claim 1, further comprising the steps of:

identifying the segment of audience members with a segment identifier included in a segment-targeting cookie;

storing the segment-targeting cookie in a computer associated with the audience member; and

delivering content to the audience member based on the segment identifier.

8. (Currently Amended) A method of delivering content to an audience member based on an audience member profile, comprising the steps of:

receiving a first request from a computer associated with the audience member in response to transmission of a website page to the computer;

transmitting a domain cookie to the computer associated with the audience member in response to receiving the first request;

identifying a unique identifier for the audience member in the domain cookie;

accessing profile data for the audience member in response to identification of the unique identifier for the audience member;

associating the audience member with a segment of audience members based on the profile data;

transmitting a segment-targeting cookie, which includes a segment identifier for the segment of audience members, to the computer associated with the audience member, wherein said segment identifier is separate from said unique identifier;

receiving a second request from the computer associated with the audience member; and

delivering content to the audience member based on the segment identifier in response to receiving the second request.

9. (Currently Amended) The method of Claim 8 further comprising the steps of:

determining the absence of a cookie with a unique identifier for the audience member in response to a request for transmission of a second website page to the computer;

setting a unique identifier for the audience member in a second domain cookie; and

transmitting the second domain cookie to the computer associated with the audience member.

10. (Currently Amended) The method of Claim 9 wherein the audience member is associated with a default segment of audience members as a result of transmitting the second domain cookie to the computer associated with the audience member.

11. (Currently Amended) The method of Claim 8 further comprising the steps of:

providing a primary website domain that is related to a domain associated with the website page;

providing the computer with a primary website cookie associated with the primary website domain, said primary website cookie having the unique identifier for the audience member; and

modifying the domain cookie transmitted to the computer in response to receiving the first request to contain the unique identifier for the audience member in response to transmission of the primary website cookie to the computer.

12. (Canceled)
13. (Original) The method of Claim 8 further comprising the steps of:
collecting profile data relating to the audience member; and
storing the profile data for the audience member in a database.
14. (Original) The method of Claim 13 wherein the step of collecting profile data includes collecting data from one or more sources selected from the group consisting of: a database, website page requests, advertisement requests, user survey data, direct response data, and website search requests.
15. (Original) The method of Claim 8 wherein the segment of audience members may be defined by rules that recognize any common affinity between two or more audience members.
16. (Original) The method of Claim 8 wherein the content is delivered to the audience member by a server selected from the group consisting of: an advertisement server, an email server, a streaming media server, and a website server.
17. (Original) The method of Claim 8 wherein the step of associating the audience member with a segment of audience members further comprises the steps of:
comparing the profile data of a plurality of audience members; and
forming a segment of audience members based on the comparison of audience member profile data.

18. (Original) The method of Claim 13 further comprising the steps of:
periodically collecting additional profile data for the audience member; and
periodically determining which audience member segments the audience member is associated with, based on the profile data.

19. (Currently Amended) A method of delivering content to an audience member based on profile data, comprising the steps of:

storing audience member profile data in a database;

identifying the audience member with a unique identifier stored in the database;

associating the audience member with a segment of audience members based on the profile data;

identifying the segment of audience members with a segment identifier included in a segment-targeting cookie, wherein said segment identifier is separate from said unique identifier;

transmitting the segment-targeting cookie to a computer associated with the audience member; and

delivering content to the audience member based on the segment identifier.

20. (Original) The method of Claim 19 wherein the profile data includes information from one or more sources selected from the group consisting of: a

database, website page requests, advertisement requests, user survey data, direct response data, and website search requests.

21. (Original) The method of Claim 19 wherein the step of associating the audience member with a segment of audience members further comprises the steps of:
comparing the profile data of a plurality of audience members; and
forming a segment of audience members based on the comparison of audience member profile data.

22. (Original) The method of Claim 19 further comprising the steps of:
periodically collecting additional profile data for the audience member; and
periodically determining which audience member segments the audience member is associated with based on the profile data.

23. (Original) The method of Claim 19 wherein the content is delivered to the audience member by a server selected from the group consisting of: an advertisement server, an email server, a streaming media server, and a website page server.

24. (Withdrawn) The method of Claim 1 wherein the first digital medium delivers a request for a first website page from the audience member, and wherein the step of associating the audience member with a segment of audience members based on the audience member profile comprises the further steps of:

storing a cookie associated with the first website page in a computer associated with the audience member;

identifying a unique identifier for the audience member in the cookie;

associating the audience member with profile data based on the unique identifier; and

associating the audience member with a segment of audience members based on the profile data.

25. (Currently Amended) The method of Claim 8 wherein the website page is delivered over a first digital medium, and wherein said method further comprises the steps of:

providing the audience member access to a second digital medium;

associating the audience member with the profile data such that the profile data is common for both the first and second digital mediums;

associating the audience member with a segment of audience members based on the common profile data; and

delivering additional content to the audience member via the first and second digital mediums based on the association of the audience member with the segment of audience members.